

Affiliation Fee subcommittee meeting 1:10 pm via phone December 11, 2019

Delaine reviewed the history of affiliation fees through her handouts, which were approved in the 1995 time period.

Short discussion about where the numbers came from/how they were decided. It appears that the fees were determined by multiplying the number of people in Iowa by just under \$.04. Sometime during the later 90s, the full structure of Arc of Iowa declined. Since the arrival of Doug Cunningham as Executive Director, approximately 5 years ago, we have developed the vending machine program and moved to rebuilding relationships with the local Arcs.

Sam shared the things that affiliation fees would help to support:

Legislature liaison cost

Executive director cost

Membership person

Grant writing person

These positions would not need to be full time (except maybe the executive director) nor is the plan to have the local Arcs fund the entire costs of these positions.

Annie shared concerns that these positions are big ideas, what is the plan moving forward so that it is successful?

Michael Glanz said that he may be able to share how affiliation fees are determined in Illinois.

Chelsey shared that state board development is key to growth and success. She sees the fees as buying into the Arc brand, and also what are we getting for the money?

Doug shared that we want to build new local Arcs; they will be reluctant if affiliation fees are high right from the start. He stated that it may be an idea to look at membership fees and see if that could be adjusted to carry some of the \$ obtained through affiliation fee now.

Sam stated that he is hearing that the Affiliation fees need to be fair, reasonable, transparent. He feels that the subcommittee could bring back a fee table that could be discussed at the next meeting. Chelsey suggested that the group look at other states fees and how they reached their decision.

He would like to prepare a one-page document about the plan for where we are going with the affiliation fees, and also on payment options.